

ORANGE COUNTY

MARKET ACTIVITY & TRENDS

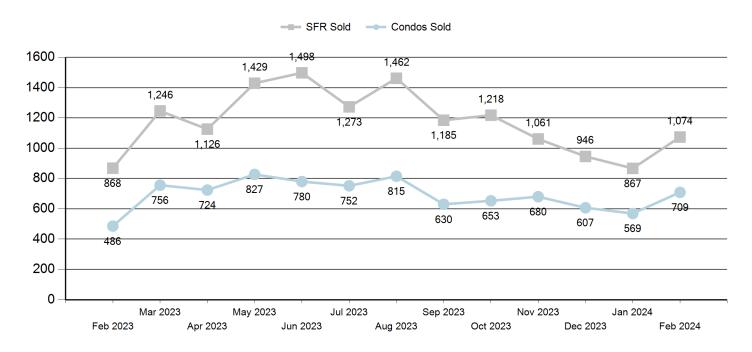
FEBRUARY 2024

FEBRUARY 2024



SFR & CONDO SALES

LAST 12 MONTHS



MONTH OVER MONTH TRENDS

SFR % Change



Mar 2023 43.55%



Apr 2023



May 2023 26.91%



Jun 2023 4.83%



Jul 2023 -15.02%



Aug 2023 14.85%



Sep 2023 -18.95%



Oct 2023 2 78%



Nov 2023 -12.89%



Dec 2023



Jan 2024 -8.35%



Feb 2024 23.88%

Condo % Change



Mar 2023 55.56%



Apr 2023 -4.23%



May 2023 14.23%



Jun 2023 -5.68%



Jul 2023 -3.59%



Aug 2023 8.38%



Sep 2023 -22.70%



Oct 2023 3.65%



Nov 2023 4.13%



Dec 2023 -10.74%



Jan 2024 -6.26%

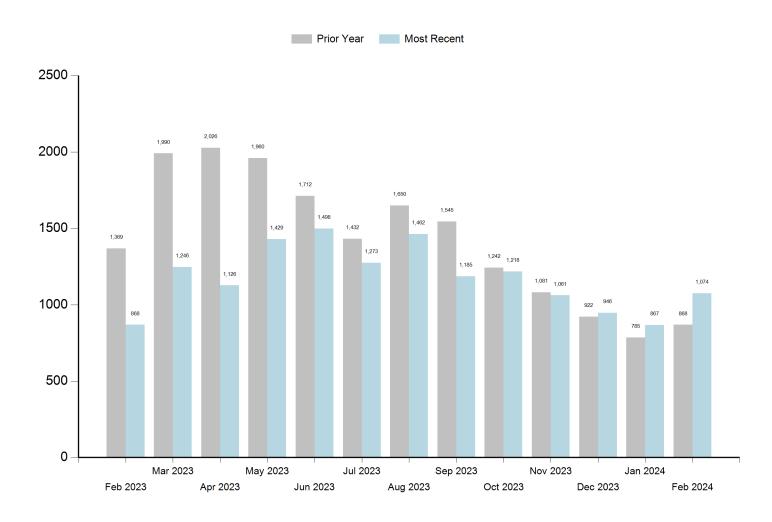


Feb 2024 24.60%

FEBRUARY 2024



SFR YEAR OVER YEAR



SFR YEAR OVER YEAR TRENDS

SFR % Change



Mar 2023



Apr 2023



May 2023 -27.09%



Jun 2023



Jul 2023



Aug 2023

-11.39%



Sep 2023 -23.30%



Oct 2023



Nov 2023 -1.85%



Dec 2023



Jan 2024

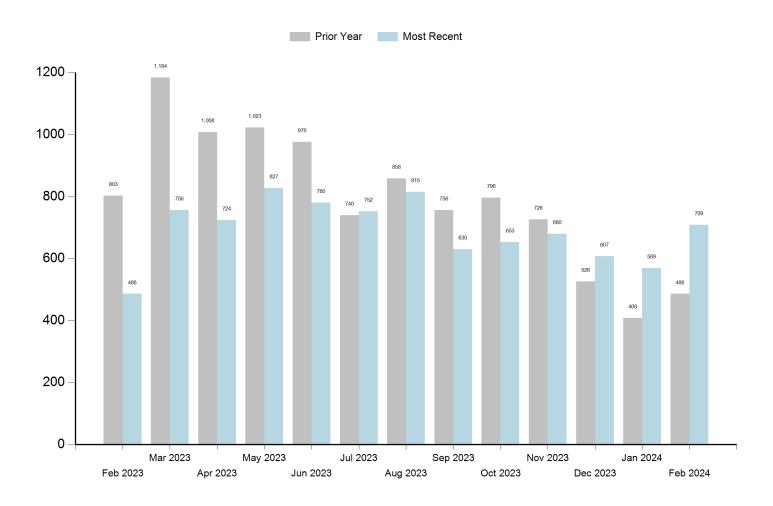


Feb 2024 23.73%

FEBRUARY 2024



CONDO YEAR OVER YEAR



CONDO YEAR OVER YEAR TRENDS

CONDO % Change



Mar 2023

May 2023

-19.16%

Jun 2023

Jul 2023

Aug 2023

Nov 2023



Dec 2023





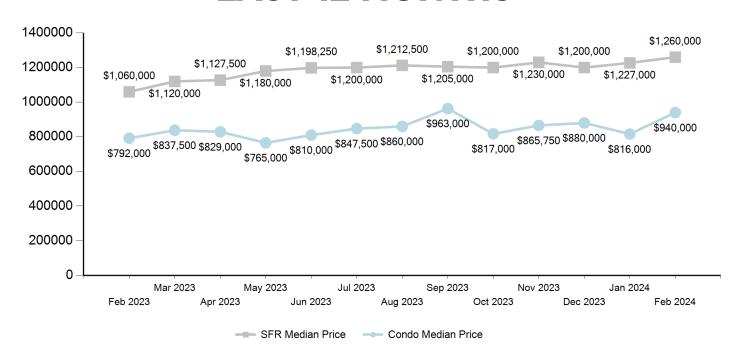
Feb 2024

FEBRUARY 2024



SFR & CONDO MEDIAN SALES PRICE

LAST 12 MONTHS



MONTH OVER MONTH TRENDS

SFR % Change



Mar 2023



Apr 2023 0.67%



May 2023 4.66%



Jun 2023



Jul 2023



Aug 2023 1.04%



Sep 2023



-0.41%



Nov 2023 2.50%



Dec 2023



Jan 2024 2 25%



Feb 2024 2 69%

Condo % Change



Mar 2023



Apr 202.



May 2023 -7.72%



Jun 2023



Jul 2023 4.63%



Aug 2023



11.98%



-15.16%



Nov 2023 5.97%



1.65%



Jan 2024 -7.27%

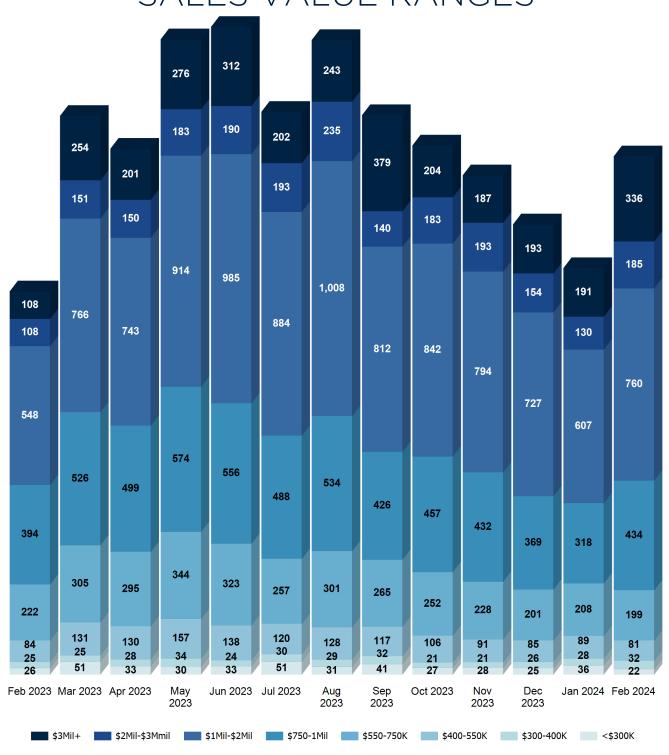


Feb 2024

FEBRUARY 2024



SALES VALUE RANGES



FEBRUARY 2024

Lawyers Title

		SFR						Co	ndos	
COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY
	92648	1	0.00%	\$2,900	0.00%	\$2,114	0	-100.00%	\$0	0.00%
ALISO VIEJO	92656	8	-21.26%	\$1,180	-28.92%	\$676	28	-29.12%	\$890	10.22%
ANAHEIM	92801	6	-28.11%	\$873	36.33%	\$577	19	17.24%	\$790	6.79%
ANAHEIM	92802	7	-14.29%	\$900	2.27%	\$675	1	-57.53%	\$35	-94.93%
ANAHEIM	92804	14	-12.17%	\$910	12.69%	\$594	3	-20.45%	\$864	85.81%
ANAHEIM	92805	13	-20.36%	\$797	4.18%	\$693	12	-49.26%	\$578	-10.47%
ANAHEIM	92806	8	-33.11%	\$908	-0.82%	\$525	0	-72.22%	\$0	0.00%
ANAHEIM	92807	24	-16.34%	\$1,115	22.19%	\$436	2	4.00%	\$779	-3.92%
ANAHEIM	92808	7	-39.02%	\$1,400	16.67%	\$550	5	-14.42%	\$725	3.02%
ANAHEIM TOTAL		79	-23.34%	\$986	13.36%	\$579	42	-27.52%	\$628	-2.28%
BREA	92821	15	-29.27%	\$995	5.85%	\$553	3	-26.67%	\$525	-40.94%
BREA	92823	2	8.57%	\$1,379	11.89%	\$615	1	56.25%	\$868	0.00%
BREA TOTAL		17	-10.35%	\$1,187	8.87%	\$584	4	14.79%	\$697	-40.94%
BUENA PARK	90620	13	-25.37%	\$891	14.97%	\$593	0	-34.48%	\$0	0.00%
BUENA PARK	90621	7	-5.56%	\$904	32.94%	\$471	7	10.45%	\$1,330	66.67%
BUENA PARK TOTAL		20	-15.46%	\$898	23.95%	\$532	7	-12.02%	\$1,330	66.67%
CORONA DEL MAR	92625	17	-19.60%	\$5,300	32.83%	\$2,126	8	-27.96%	\$2,933	85.90%
COSTA MESA	92626	19	-7.74%	\$1,500	36.43%	\$772	2	-26.00%	\$1,045	54.74%
COSTA MESA	92627	19	-19.77%	\$1,630	25.38%	\$1,252	8	-0.83%	\$845	17.36%
COSTA MESA TOTAL		38	-13.75%	\$1,565	30.91%	\$1,012	10	-13.42%	\$945	36.05%
COTO DE CAZA	92679	8	-18.71%	\$2,149	12.96%	\$689	1	-9.38%	\$1,140	0.00%
CYPRESS	90630	17	-13.58%	\$1,000	24.03%	\$572	4	-45.45%	\$636	-18.00%
CYPRESS	90720	0	0.00%	\$0	0.00%	\$0	2	325.00%	\$1,345	0.00%
CYPRESS TOTAL		17	-13.58%	\$1,000	24.03%	\$572	6	139.77%	\$990	-18.00%
DANA POINT	92624	3	-21.79%	\$1,585	15.48%	\$811	2	-29.41%	\$822	0.00%
DANA POINT	92629	17	11.17%	\$2,225	21.92%	\$1,431	10	-32.81%	\$1,015	-4.52%
DANA POINT TOTAL		20	-5.31%	\$1,905	18.70%	\$1,121	12	-31.11%	\$918	-4.52%
FOOTHILL RANCH	92610	3	-41.10%	\$1,475	55.26%	\$671	3	-12.20%	\$610	-2.40%
FOUNTAIN VALLEY	92708	28	-8.25%	\$1,318	17.63%	\$665	3	36.54%	\$560	-70.18%
FULLERTON	92831	13	-23.98%	\$960	9.09%	\$584	2	-8.20%	\$650	46.89%
FULLERTON	92832	6	-33.33%	\$855	16.33%	\$623	2	-33.33%	\$415	18.57%
FULLERTON	92833	15	-24.35%	\$785	-10.08%	\$631	5	-36.79%	\$640	-40.74%
FULLERTON	92835	14	-17.84%	\$1,093	4.05%	\$587	3	33.33%	\$565	8.13%

COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY
FULLERTON TOTAL		48	-24.88%	\$923	4.85%	\$606	12	-11.25%	\$568	8.21%
GARDEN GROVE	92840	9	-20.24%	\$900	8.43%	\$688	6	-20.00%	\$571	3.07%
GARDEN GROVE	92841	8	-22.29%	\$899	-1.64%	\$569	1	-7.69%	\$535	2.88%
GARDEN GROVE	92843	11	-15.45%	\$837	32.86%	\$556	2	0.00%	\$430	-38.64%
GARDEN GROVE	92844	1	-31.17%	\$845	53.99%	\$648	2	-44.44%	\$500	-12.97%
GARDEN GROVE	92845	3	-19.01%	\$300	-64.95%	\$362	2	-15.38%	\$630	0.00%
GARDEN GROVE TOTAL		32	-21.63%	\$756	5.74%	\$565	13	-21.88%	\$533	-11.41%
HUNTINGTON BEACH	92646	29	-0.66%	\$1,290	7.50%	\$773	12	-18.37%	\$750	0.81%
HUNTINGTON BEACH	92647	17	-13.68%	\$1,217	8.03%	\$741	7	42.22%	\$540	-3.57%
HUNTINGTON BEACH	92648	21	-13.58%	\$1,425	-11.87%	\$746	7	-21.94%	\$980	31.99%
HUNTINGTON BEACH	92649	17	-8.30%	\$1,690	46.83%	\$934	5	-30.77%	\$663	1.22%
HUNTINGTON BEACH TOTAL		84	-9.06%	\$1,406	12.62%	\$798	31	-7.21%	\$733	7.61%
IRVINE	92602	13	4.96%	\$2,920	57.84%	\$1,137	5	-57.10%	\$1,995	19.82%
IRVINE	92603	2	-27.13%	\$4,173	29.28%	\$904	5	-12.12%	\$1,158	-22.15%
IRVINE	92604	6	-24.43%	\$1,508	2.74%	\$759	5	-31.19%	\$1,310	49.08%
IRVINE	92606	6	-26.09%	\$1,539	-9.47%	\$717	2	-33.33%	\$1,084	0.00%
IRVINE	92612	11	-19.28%	\$1,200	-15.94%	\$805	30	22.84%	\$1,150	36.09%
IRVINE	92614	4	1.67%	\$2,153	70.16%	\$801	10	-5.37%	\$914	-2.30%
IRVINE	92618	14	-27.24%	\$2,243	-11.19%	\$1,058	94	-0.80%	\$1,494	19.29%
IRVINE	92620	13	-17.33%	\$2,020	1.00%	\$819	21	-26.38%	\$1,700	68.32%
IRVINE TOTAL		69	-16.86%	\$2,219	15.55%	\$875	172	-17.93%	\$1,351	24.02%
LA HABRA	90631	19	-27.32%	\$799	2.77%	\$571	3	-10.00%	\$620	-4.98%
LA PALMA	90623	7	-1.01%	\$1,163	19.23%	\$575	0	200.00%	\$0	0.00%
LAGUNA BEACH	92651	19	-26.06%	\$3,095	-13.73%	\$2,526	2	11.76%	\$1,919	115.62%
LAGUNA HILLS	92653	14	-18.01%	\$1,122	-4.53%	\$676	5	-14.89%	\$592	-18.41%
LAGUNA HILLS	92656	0	0.00%	\$0	0.00%	\$0	3	-32.43%	\$505	-9.78%
LAGUNA HILLS TOTAL		14	-18.01%	\$1,122	-4.53%	\$676	8	-23.66%	\$548	-14.10%
LAGUNA NIGUEL	92677	29	-12.87%	\$1,655	32.08%	\$827	57	-10.91%	\$6,000	853.14%
LAGUNA WOODS	92637	0	0.00%	\$0	0.00%	\$0	21	-4.46%	\$424	6.67%
LAKE FOREST	92610	1	-21.74%	\$2,100	0.00%	\$572	2	-62.50%	\$907	25.10%
LAKE FOREST	92630	19	-29.82%	\$1,200	4.44%	\$703	14	-1.09%	\$1,285	104.29%
LAKE FOREST TOTAL		20	-25.78%	\$1,650	4.44%	\$638	16	-31.80%	\$1,096	64.70%
LONG BEACH	90808	1	-33.33%	\$900	-5.26%	\$588	0	0.00%	\$640	0.00%
LOS ALAMITOS	90720	11	-7.27%	\$1,425	8.45%	\$747	2	60.00%	\$749	-10.20%
MIDWAY CITY	92655	1	-16.00%	\$820	2.50%	\$713	1	-20.00%	\$600	0.00%
MISSION VIEJO	92691	22	-23.06%	\$1,230	17.14%	\$621	7	-39.46%	\$536	-33.83%
MISSION VIEJO	92692	23	-20.90%	\$960	3.78%	\$629	9	-17.37%	\$765	12.09%
MISSION VIEJO	92694	7	-30.37%	\$1,282	6.83%	\$650	11	20.77%	\$790	1.94%
MISSION VIEJO TOTAL		52	-24.78%	\$1,157	9.25%	\$634	27	-12.02%	\$697	-6.60%
NEWPORT BEACH	92660	22	-14.46%	\$3,125	22.55%	\$1,591	6	-20.33%	\$1,448	-24.47%

		SFR					Condos			
COMMUNITY NAME	ZIP CODE	SALES	SALES# %YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY	MEDIAN \$/ Sq. Ft.	SALES	SALES# % YOY	MEDIAN PRICE (\$1,000)	PRICE % YOY
NEWPORT BEACH	92661	0	-26.32%	\$0	0.00%	\$0	1	-75.00%	\$1,306	0.00%
NEWPORT BEACH	92662	1	-4.35%	\$6,505	0.00%	\$7,180	0	0.00%	\$0	0.00%
NEWPORT BEACH	92663	9	-0.74%	\$3,830	56.33%	\$2,102	6	-15.04%	\$913	-17.79%
NEWPORT BEACH TOTAL		32	-11.46%	\$4,487	39.44%	\$3,624	13	-36.79%	\$1,222	-21.13%
NEWPORT COAST	92657	2	-10.71%	\$8,660	156.82%	\$6,269	1	-6.38%	\$6,000	7.75%
ORANGE	92865	4	-38.57%	\$988	12.54%	\$631	2	-33.33%	\$843	65.20%
ORANGE	92866	3	-11.76%	\$1,100	12.70%	\$942	0	-40.00%	\$0	0.00%
ORANGE	92867	23	-19.28%	\$1,125	18.42%	\$598	0	-40.91%	\$0	-100.00%
ORANGE	92868	7	-10.23%	\$815	42.98%	\$590	3	-62.12%	\$905	0.00%
ORANGE	92869	32	-22.18%	\$1,350	22.17%	\$620	4	-15.63%	\$680	7.94%
ORANGE TOTAL		69	-20.40%	\$1,076	21.76%	\$676	9	-38.40%	\$809	-8.96%
PLACENTIA	92870	19	-23.42%	\$1,100	20.75%	\$548	8	-19.81%	\$800	28.51%
RANCHO MISSION VIEJO	92694	18	-16.77%	\$1,270	18.14%	\$880	30	72.48%	\$839	8.43%
RANCHO SANTA MARGARITA	92688	15	-21.31%	\$1,315	31.83%	\$572	16	-24.57%	\$683	-4.55%
SAN CLEMENTE	92672	19	-13.79%	\$1,700	13.71%	\$885	5	-34.78%	\$999	28.08%
SAN CLEMENTE	92673	19	-12.59%	\$1,700	16.24%	\$668	6	-32.05%	\$1,439	76.89%
SAN CLEMENTE TOTAL		38	-13.19%	\$1,700	14.98%	\$776	11	-33.42%	\$1,219	52.48%
SAN JUAN CAPISTRANO	92675	20	-15.03%	\$1,866	43.54%	\$657	8	27.39%	\$1,251	27.65%
SANTA ANA	92701	4	-18.95%	\$738	3.00%	\$577	8	-39.78%	\$439	-3.63%
SANTA ANA	92703	10	-24.67%	\$771	29.58%	\$653	0	-21.05%	\$0	-100.00%
SANTA ANA	92704	12	-0.61%	\$903	20.33%	\$590	5	-21.01%	\$770	20.50%
SANTA ANA	92705	19	-20.29%	\$1,926	58.98%	\$690	2	342.31%	\$483	23.91%
SANTA ANA	92706	10	-5.38%	\$965	-1.98%	\$670	1	14.29%	\$470	0.00%
SANTA ANA	92707	8	-25.18%	\$748	0.00%	\$576	5	-25.49%	\$420	10.53%
SANTA ANA TOTAL		63	-15.85%	\$1,008	21.98%	\$626	21	41.54%	\$516	-9.74%
SEAL BEACH	90740	7	-22.22%	\$1,415	10.12%	\$707	3	-45.45%	\$565	-1.74%
SILVERADO	92676	4	-16.28%	\$750	85.19%	\$1,262	0	0.00%	\$0	0.00%
STANTON	90680	6	-5.71%	\$800	-0.62%	\$517	6	0.00%	\$625	5.94%
SUNSET BEACH	90742	0	0.00%	\$0	0.00%	\$0	1	40.00%	\$2,413	0.00%
TRABUCO CANYON	92679	11	-21.10%	\$1,550	13.28%	\$575	0	-47.37%	\$0	-100.00%
TUSTIN	92780	27	-15.96%	\$1,210	24.68%	\$617	5	-29.41%	\$650	25.00%
TUSTIN	92782	4	-34.71%	\$2,481	33.39%	\$744	28	31.10%	\$965	38.09%
TUSTIN TOTAL		31	-25.33%		29.03%		33	0.84%	\$808	31.55%
VILLA PARK	92861	4	-32.29%	\$2,148	8.73%			-100.00%	\$0	0.00%
WESTMINSTER	92683	37	-14.22%	\$935	13.68%		1	-37.50%	\$780	0.00%
YORBA LINDA	92886	20	-21.21%		19.60%	\$615	6	10.00%	\$861	16.52%
YORBA LINDA	92887	16	-8.81%		-10.25%		4	-16.18%	\$540	-35.87%
YORBA LINDA TOTAL		36	-15.01%	\$1,470	4.68%	\$598	10	-3.09%	\$700	-9.67%